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AIA/CES

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Topic: Due Diligence for Land Acquisition or Land Development

Abstract

David Brewer's presentation on Due Diligence for Land Acquisition or Land Development will focus on some of the typical the risks of land acquisition and land development.

The presentation will describe many of the typical feasibility issues encountered relating to the planning and design of projects. Special attention is given to the physical and political constraints on development projects and the steps needed in due diligence to address those constraints.

The presentation will bring development risks into focus. The proper role of the developer's professional team in managing risks will be described.

The concepts presented will quickly and permanently increase the effectiveness of project feasibility studies and pre-development A/E services.

Learning Objectives

At the end of this program, on future projects, participants will:

1. Have a checklist applicable to the physical and political constraints that may impact a small retail project development in Houston, Texas.
2. Be able to help their clients understand the risks of land acquisition and development.
3. Be able to assess the risk tolerance of their clients.
4. Be able to help their clients scope and plan the due diligence process.
5. Be able to help their clients understand the proper role of the developer's professional team in managing risks.



Due Diligence for Land Acquisition or Land Development has been approved by the AIA. The seminar is designed to fill one (1.0) hour and will provide AIA member credit of 1.0 AIA/CES HSW credit (1.0 HSW Learning Units). As the provider, we will record and report AIA member credit information to the AIA. A certificate of completion will be provided to all attendees who request one.